Digital force majeure

Effekten av no-code på digitalisering innen juridiske tjenester – med praktiske eksempler fra Virke

Marius Tuft - CEO (Appfarm)

Magnus Kræmer – Leder Arbeidsrett SMB (Virke)

Thomas Trier – Leder Digitalisering og IT (ex-Virke)





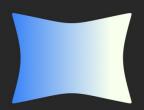
"Legal technology budgets will increase threefold through 2025"

Gartner





Why the legal industry is going digital



Highly skilled legal professionals are spending too much time on repetitive tasks deteriorating service levels



Clients' standards and requirements are increasing when it comes to digital experiences



Innovative legal organizations are stealing clients and talent through the usage of technology

The digital dilemma challenging enterprises

Off-the-shelf Software-as-a-Service

- Modern and constantly updated Ease of deployment
- One size doesn't fit all
 Not integrated with existing setup



Custom software development

- + Tailored to your processes and systems
 Source of competitive edge
- High initial price and long development time
 Unpredictable maintenance cost



How can no-code help

Best of both worlds: Tailored Software-as-a-service

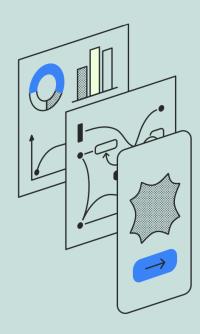


"The future of coding – is no coding at all"

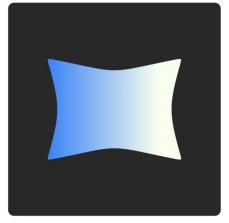
Chris Wanstrath, Github

Rapidly create tailored enterprise apps and manage them painlessly

- Innovative technology to rapidly build enterprise software – without coding
- Delivered as a service, including application life cycle management



Appfarm Create: High-performance No-code









Design your application

Drag and drop stunning user interface backed by Google Material Design

Select your data model

Visually compose your data model without any database knowledge

Arrange application flow

Connect user interface and data together the way you want it.

One click deploy. Literally

We have a big blue button. Push it, and by magic, have the latest version.



Why go no-code

Speed	Visual drag-and-drop development – 10X faster
One-stop-shop	Full-stack, cloud-native with one-click deploy
All devices	Interfaces tailored to distinct user groups and use cases
Integrate with everything	Create new capabilities extending existing setup
No technical debt	Continous upgrades with new technology, security and compatability



"70% of all new business applications will be built with no-and low-code tools by 2024"

Gartner



How does no-code create value in the legal sector

Process efficiency

Optimize process efficiency and resource management across various legal work processes (e.g., due diligence processes)

Client management

Client portals for onboarding, management and reporting

Client relationship management and nurturing of past and prospective clients

Workflow automation

Customize assignment workflow automation and reporting, integrated with legacy systems and back-office operations

Gen Al

Integrate generative Al functionality into internal tools and client-facing digital experiences

Digital legal services

Create innovative digital experiences for clients

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Selected clients	
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VÍRKE

- Virke er hovedorganisasjonen for handels- og tjenestenæringen og er bindleddet mellom arbeidsgiverne og myndighetene
- Virke er en medlemsbasert organisasjon som blant annet tilbyr sine medlemmer juridisk rådgivning, skreddersydd analyse, bransjefellesskap og bedre rammevilkår gjennom vår politiske påvirkning
- Virke sine jurister er eksperter på arbeidsrett og tilbyr også sine medlemmer forretningsjuridisk bistand



Two examples from Virke

Leveraging no-code for digital innovation and transformation

Arbeidsgiverguiden:
New digital product:
Gamifying the law

Virke Sak:
Digital case management system for legal advisory services to members

ARBEIDSGIVERGUIDEN

Virke Sak

Digital case management system for legal advisory services to members



Magnus Kræmer Leder Arbeidsrett SMB



Thomas TrierLeder Digitalisering og IT
(until Sept 2023)

Why invest in a digital case management system?

Efficiency and scalability

Move from manual to digital process to increase efficiency and scalability of current operations

Reduce person dependency

Collect structured data about all case management to reduce dependence on individual case workers

Become data driven

Continuously collect data on case management process to optimize operations

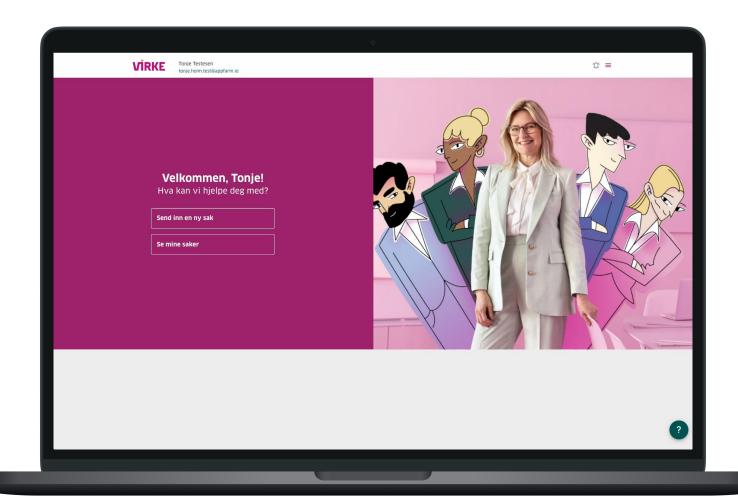
Leverage other data and knowledge sources

Connect the system to existing systems (CRM) to confirm eligibility and leverage existing services (e.g., Arbeidsgiverguiden)

Member self-service

Allow member to self-register new cases and see status on existing cases



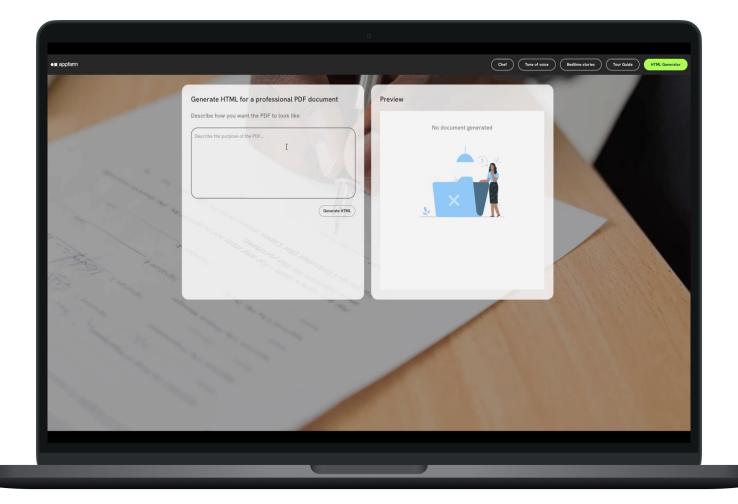




No-code + Gen Al:

The ultimate combination accelerate innovation









Nov.2nd Oslo @Rebel

Good luck on your next no-code project!

Marius Tuft, PhD

CEO

marius@appfarm.io

Thank you

